

BOISWOOD

GAS AND LIQUID CONTROL TECHNOLOGIES

Pressure & Vacuum

Flow

Level & Temperature

Tube & Fittings

HVAC

Custom Services

Custom Services Prospectus

Many of our customers are today tasked to do more with less and our Custom Services division has been developed to enable us to work closer with you by providing a range of product training and education, consultancy and product assembly solutions.

Whatever your needs, contact us today.

CUSTOM SERVICES



What our customers say about us:

"Can I thank you for organising a very useful and informative training session regarding your range of Duolok tube fittings for all the technical staff in the department. I have had nothing but positive feed back from all those that attended. From our point of view it was a very successful day and the guys came away with the confidence to work with high pressure fittings."

Cryogenic Technical Manager, University

"Just like to take the opportunity to thank you for taking the time to visit us. The feedback from the training program is excellent on both the content and the delivery."

Supply Chain Manager, Diving Equipment Company

"Boiswood has always provided us with great support as well as quality products. In particular your response to our recent technical challenges was appreciated, ensuring we were able to provide our client with a great solution."

Director, Airflow Control Systems Company

"The seminar provided was very good, informative and the material including the graphics were first rate. The seminar will have sparked some interest that our applications engineers will use and become familiar with your products. Thank you again for a very enjoyable and informative presentation."

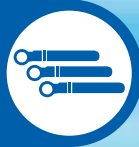
Special Product Manager, Mechanical Seals Company

"Boiswood have proved themselves to be a reliable and flexible supplier of Cryogenic Valves and Instrumentation fittings to us. Their excellent customer service and ability to react quickly to our requirements means we would have no hesitation in recommending them as a supplier."

Purchasing Administrator, Cryogenic Engineering Company

"I would like to take this opportunity to convey how impressed we are by the levels of service we have experienced from Boiswood. It is a refreshing change to conduct business with a company that continually provides a quality service in terms of supply of goods to sound and effective communication and I would not hesitate in recommending Boiswood to others based on the experience we have been fortunate to receive."

Buyer, Testing & Packing Company



Training & Education Classes

Pressure Regulators Seminar

ORDER NUMBER: BOIT101

Selecting the correct pressure regulator to suit your needs can be a complex exercise with several factors to consider. Our three hour seminar has been developed to help you understand more about our pressure regulators and during this seminar you will learn more about:

- The basic functions of a pressure regulator
- Analysis of different models including pressure reducing, back pressure, heated, vaporising and tank blanketing
- How to correctly size and specify pressure regulators
- Identifying problems and ways to rectify any performance issues
- Build and repair training exercises

This seminar is aimed at facility managers, design engineers, technicians, production operatives, buyers and maintenance personnel.



Valve Selection Seminar

ORDER NUMBER: BOIT102

With so many valve options to choose from selecting the right valve can be challenging. Throughout this three hour seminar you will learn about the different types of instrument and process valves we offer together with their functions. Specifically you will learn more about:

- Ball Valves
- Check/Non-return Valves
- Needle Valves
- Instrument Manifolds
- Metering Valves
- Plug Valves
- Purge/Bleed Valves
- Particulate Filters
- Quick Connects

This seminar is ideal for anybody who has a vested interest in the safe handling of gas and liquids. Typical attendees will include design engineers, quality managers, maintenance supervisors, laboratory technicians and engineering students.





Tube Fittings Seminar

ORDER NUMBER: BOIT103

This three hour seminar explores the many benefits of the gaugeable Tube Fitting products as manufactured by our Supply Partner. Typical topics include:

- How the Tube Fitting works
- The factors which make the Tube Fitting unique
- Hands-on tube fitting installation exercises
- Typical safety considerations
- How to avoid installation problems
- Selection and correct handling of tubing
- Tube bursting exercise

This seminar is specifically aimed at people who need to have an understanding of tubing systems, tube fitting components and their importance. It is ideal for design and safety engineers, quality managers, apprentices, buyers and engineering students.



Tube Fittings Safe Installation Course

ORDER NUMBER: BOIT104

This challenging one-day course builds on the concepts of the Tube Fittings Seminar and focusses on each aspect needed to achieve right-first-time installations. You will typically learn more about:

- Advantages of tubing versus pipe systems
- Tubing burst pressures
- Tube bending exercises
- Reassembly procedures
- Understanding why tube fittings can leak
- Thread forms and their characteristics
- Correct use of pipe thread sealants
- Installation tooling overview and use
- How to correctly install tube runs
- Practical and Theoretical examinations

On successful completion each attendee will receive a Boiswood certificate (valid for three years), their practical exam work and course workbook. This course is aimed at people who already have some basic hands-on experience of tubing system installation and is ideal for technicians, production installers, maintenance personnel and research students.





Regulator Assembly & Testing

We stock a variety of components to assemble the Brass and Stainless Steel PR-1/PR-2, PR-5, PR-7, PR-7LF and PR-7ULF range of GO Regulators. This means you can have your regulators delivered when and where you need them. All regulators built at Boiswood are tested and certified prior to despatch.

Regulator Service & Repair

In order to comply with the British Compressed Gas Association's suggestions about replacing or renewing Regulators after a five year service period, many users call on Boiswood to service their GO Regulators. Our service helps to reduce both costly downtime and replacement purchasing expense.

We can also help to diagnose the causes why a regulator may have failed in service, again with the objective of lowering your overall costs through producing a suggested corrective action report.

All GO Regulators serviced or repaired by Boiswood are fully tested and certified.

Component Sub-assembly

We can work with you to provide component sub-assembly and panel solutions which helps to reduce your installation time. Recent examples of our work include gas mixing panels and manifolds.



Leakage Surveys & Anthropology Days

We can help you to combat the affect that leakage can have on your bottom line. In addition to lost money, leakage can also impact on product quality, cause system downtime and increase the potential for injury.

Our Leakage Survey is designed to identify the presence of component leakage across gas or air systems in your facility. All connections, instrumentation devices, regulators, gauges and flowmeters, regardless of brand can be surveyed using our liquid leak detectors. Upon completion of the survey, we will present and discuss our report findings and suggested corrective action measures.

Our Anthropology concept enables us to work closely with you with the purpose of reducing your overall costs. Typically we would spend time on site working alongside those people who hold responsibilities for purchasing, design, production, quality and maintenance and during this time this time we build up a detailed report on how and where we feel we can look to reduce your costs. For example this may include analysing your purchasing habits or highlighting areas where we can lower your installed system costs. This concept is especially relevant to OEM-type customers who are tasked with reducing their costs.





CUSTOM SERVICES